Legislation Details (With Text)

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Type:	Procurement Award	**Status:**	Agenda Ready
File created:	4/17/2023	**In control:**	City Council
On agenda:	5/16/2023	**Final action:**	
Title:	Approve the award of Sole Source Procurement 23-098, License Plate Recognition Camera Technology, to Flock Safety for an amount not to exceed $684,300 and for a five-year term		
Sponsors:			
Indexes:			
Code sections:			
Attachments:	1. Flock Safety - Naperville Complete Agreement, 2. Sole Source Letter - Naperville Illinois		

Date	Ver.	Action By	Action	Result
5/16/2023	1	City Council	approved	Pass

CITY COUNCIL AGENDA ITEM

ACTION REQUESTED:
Approve the award of Sole Source Procurement 23-098, License Plate Recognition Camera Technology, to Flock Safety for an amount not to exceed $684,300 and for a five-year term

DEPARTMENT: Police Department

SUBMITTED BY: Jason Arres, Chief

BOARD/COMMISSION REVIEW:
N/A

BACKGROUND:
On August 6, 2021, pursuant to an RFP issued by the Naperville Police Department (NPD) to source a qualified vendor to furnish and install solar powered license plate recognition (LPR) cameras, the City Manager awarded a one-year contract to Flock for a one-year subscription-based model.

The NPD began using Flock Safety LPR cameras at locations near the City's roadway entrances and exits. The cameras capture and store image data used to help deter crime and increase clearance rates.

On December 7, 2021, the City Manager awarded Change Order #1 to purchase 11 additional cameras and add advance search software to help identify vehicles based on specific search criteria.

On January 18, 2023, the City Manager awarded Charge Order #2 for one additional camera to be installed on Walmart property. Walmart agreed to the installation location due to the number of calls for service and awarded NPD $1,750 from its Community Grant program to help offset the cost of the camera.

Below are a few examples of cases in which the 30 cameras has generated leads and/or led to successful apprehensions in the short time they have been operational:

1. Multiple stolen vehicles
2. Fleeing and eluding suspect
3. Burglary arrest
4. Location of a stolen vehicle that dovetailed into a financial crimes, narcotics, and firearm case.
5. Hit on a stolen tractor trailer that contained stolen items.
6. Catalytic converter suspect

Recently, the NPD was awarded a $69,300 grant from the Attorney General's Organized Retail Crime Grant for 22 more cameras. The additional cameras are planned to be primarily used to cover the egresses out of the city and will also allow NPD to expand the use of LPR technology to identify leads and assist in preventing and/or solving crimes that occur.

DISCUSSION:
This Sole Source Procurement to Flock Safety is requested for a five-year term from June 30, 2023 to June 30, 2028 for 52 cameras.

Flock Safety issued a price increase effective April 1, 2023 that affects all customers and future camera renewals. The cost to renewal would be $3,000 per camera. However, Flock Safety is offering to hold the current agreed upon price of $2,500 per camera with a five-year contract agreement for all 52 cameras. The NPD will save $105,000 over the five years.

Per the five-year agreement $144,300 is due at signing. $72,500 is included in the CY2023 budget and the NPD was awarded $69,300 from the Attorney General's Organized Retail Crime Grant.

In addition, the NPD would receive a pro-rated credit after merging the original cameras into one contract with the same term dates.

FISCAL IMPACT:
CIP#: N/A

Flock Safety, both the maintenance of the system and additional cameras are budgeted in the below Software and Hardware Maintenance account. A total of $72,500 has been budgeted for work relating to the Flock Camera System in 2023. The requested amount due at signing will exceed the budgeted amount, but this will be largely offset by funding from the Attorney General's Organized Retail Crime Grant. Staff will ensure the proper amount is budgeted in future years for this award.

Account Number	Fund Description	Total Budget Amount
21101100-531312	General Fund	$842,926