



Legislation Text

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CITY COUNCIL AGENDA ITEM

ACTION REQUESTED:

Approve the award of RFP 23-172, Cyber Security Audit, to Janus Associates for an amount not to exceed \$103,112 for a one-year term

DEPARTMENT: Information Technology

SUBMITTED BY: Jacqueline Nguyen, Director

BACKGROUND:

City departments manage vast amounts of sensitive data. This includes personal information, critical infrastructure details, and operational data. The cyber security audit aims to fortify defenses and protect this information from unauthorized access and potential breaches.

The regulatory landscape surrounding cyber security is continually evolving. The audit will identify and mitigate risks, ensuring that the City adheres to the highest standards.

In September 2023, the Electric Utility, in conjunction with the Water Utilities and Information Technology Department (IT), issued Request for Proposal (RFP) 23-172 for Cyber Security Audit services. The successful vendor will simulate a cyber-attack and inform the City of vulnerabilities identified.

DISCUSSION:

Advertisement Date:	09/26/2023	Notices Sent:	337
Opening Date:	10/25/2023	Planholders:	78
		Proposals Received:	11

Proposals were received from the following vendors:

COGENT Infotech Corporation	DirectDefense
Certus Cybersecurity Solutions LLC	Enterprise Risk Management, Inc. dba ERMProtect
Control Infotech Inc.	Global Solutions Group, Inc.
JANUS Software Inc., dba JANUS Associates	Sentinel Technologies
TAC Security Inc.	TRC Companies
USA TECHNOLOGY CONSULTANTS LLC	

A selection team comprised of staff from the Electric Utility, Water Utility and IT evaluated the proposals, which were scored based upon the criteria set forth in the RFP:

1. Capability, Capacity and Qualifications of the Firm (25%)
2. Suitability and Quality of the Approach/Methodology (35%)
3. Milestones and Deliverables (20%)
4. Outcomes to be Achieved (20%)

After review and scoring of the proposals, the vendor with the highest qualification score, Janus Associates, is recommended for award. The table below provides a summary of the final qualification scores:

Vendor	Qualification Score
JANUS Software Inc., dba JANUS Associates	82.85
Enterprise Risk Management, Inc. dba ERMProtect	69.55
Global Solutions Group, Inc.	67.15
Sentinel Technologies	66.35
COGENT Infotech Corporation	61.7
TRC Companies	61.3
USA TECHNOLOGY CONSULTANTS LLC	60.1
TAC Security Inc.	54.7
Certus Cybersecurity Solutions LLC	49.5
Control Infotech Inc.	43.2
DirectDefense	0

The term of the contract is from date of award to December 31, 2024 with no options to extend.

FISCAL IMPACT:

Cyber Security auditing services is expensed to the account numbers listed below. A combined total of \$197,907 is approved as part of the 2024 budget across the respective funds for this service. The requested award is within budget.

Account Number	Fund Description	Total Budget Amount
16101100-531309	General Fund	\$1,071,557
16101300-531309	Electric Utility Fund	\$86,300
16101500-531309	Water Utility Fund	\$85,125