



Legislation Details (With Text)

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**Type:** BID, RFP, RFQ, COOP, SOLE SOURCE, OPTION YEAR      **Status:** Agenda Ready

**File created:** 1/7/2020      **In control:** City Council

**On agenda:** 2/4/2020      **Final action:**

**Title:** Approve the award of Cooperative Procurement 20-045, Unit 332 Ambulance Replacement, to Foster Coach for an amount not to exceed \$261,800

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:**

Date	Ver.	Action By	Action	Result
2/4/2020	1	City Council	approved	Pass

**CITY COUNCIL AGENDA ITEM**

**ACTION REQUESTED:**

Approve the award of Cooperative Procurement 20-045, Unit 332 Ambulance Replacement, to Foster Coach for an amount not to exceed \$261,800

**DEPARTMENT:** Department of Public Works

**SUBMITTED BY:** Richard Dublinski, Director

**BOARD/COMMISSION REVIEW:**

N/A

**BACKGROUND:**

Unit 332 was reviewed and approved by the Fleet Economic Committee and Fleet Services Manager for replacement in the 2020 budget. Vehicles are evaluated for replacement based on four criteria: age, usage, condition and repair costs. A vehicle must receive a score of 28.0 or greater to be recommend for replacement. The vehicle exceeds the minimum score as shown in the table below.

Unit#	Year	Amortized Life Cycle	Replacement Age	Minimum Criteria	Scored Criteria	Hour Guidelines	Usage Hours	Repair Costs
332	2009	9 Years	10.6 Years	28.0	32.76	6,000	7,709	\$100,461.44

**DISCUSSION:**

Unit 332 is a 2009 International MedTec ambulance used by the Fire Department - Operations Division in a reserve capacity to provide patient care and transport 24 hours per day in the event of medical emergencies. The unit also provides medical emergency support during special events

throughout the City.

The replacement Unit 332 will be a 2021 Freightliner M2 Chassis with Horton ambulance conversion. The new unit will be assigned to fulfill Unit 331's slot in a front-line capacity. Unit 331, a 2013 International MedTec, will then be reassigned to fill the reserve slot for Unit 332. Using the City's specifications, Foster Coach Sales, Inc. has quoted the ambulance in the amount of \$261,800. The unit is specified to match the two most recent ambulance purchases, maintaining fleet and operational conformity.

When Unit 341 was replaced in 2019, the original surplus plan was to auction the unit. The most recent ambulance sold at auction for \$6,500 less fees, for a net sale of \$5,451.20. Foster Coach Sales has quoted a trade-in value of \$7,000 for Unit 341 and \$7,000 for Unit 332. Trading these two units in to Foster Coach is a more cost-effective means of surplus. To offset the cost of the new ambulance, retired Unit 341 and current Unit 332 will be traded in to Foster Coach.

The ambulance is available on the Suburban Purchasing Cooperative (SPC) contract #174, an approved cooperative, through Foster Coach Sales, Inc.

Original Cost	Less SPC Discount	Less Trade-Ins	Net Price
\$280,400	(\$4,600)	(\$14,000)	\$261,800

The replacement ambulance will be delivered in approximately eight months.

**FISCAL IMPACT:**

CIP #: N/A

Fire Department vehicle replacements are expensed to the vehicles and equipment account below. A total of \$240,400 has been budgeted for the replacement of Unit 332 in 2020. The overage will be accommodated through savings within other projects in the Capital Projects fund.

Account Number	Fund Description	Total Budget Amount
22252200-551505	Capital Projects Fund	\$2,238,700