



Legislation Details (With Text)

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Type: BID, RFP, RFQ, COOP, SOLE SOURCE, OPTION YEAR **Status:** Agenda Ready

File created: 7/12/2023 **In control:** City Council

On agenda: 8/15/2023 **Final action:**

Title: Approve the award of Sole Source Procurement 23-193, Unit 249 Camera Truck replacement, to EJ Equipment for an amount not to exceed \$381,907.78 and for a one-time purchase

Sponsors:

Indexes:

Code sections:

Attachments: 1. EJ Equipment CUES Sole Source Letter.pdf

Date	Ver.	Action By	Action	Result
8/15/2023	1	City Council	approved	Pass

CITY COUNCIL AGENDA ITEM

ACTION REQUESTED:

Approve the award of Sole Source Procurement 23-193, Unit 249 Camera Truck replacement, to EJ Equipment for an amount not to exceed \$381,907.78 and for a one-time purchase

DEPARTMENT: Department of Public Works

SUBMITTED BY: Richard Dublinski, Director

BOARD/COMMISSION REVIEW:

N/A

BACKGROUND:

In preparation for the CY2024 budget, Unit 249 was reviewed Fleet Services Manager and Department of Public Works. The unit meets criteria for vehicle replacement. Vehicles are scored for replacement based on age, usage, condition, and repair costs. Recommending a vehicle for replacement requires a score of 23.0 or greater. Unit 249 scored 30.23.

EJ Equipment has an in-stock demo that matches the City’s standard specifications.

DISCUSSION:

This Sole Source is requested for the one-time purchase of one new 2022 Ford F550 high-cube CCTV truck with CUES camera equipment. The Department of Public Works - Fleet Services Division has identified this purchase as a Sole Source because the vehicle is available from dealership stock and matches our standard specifications. EJ Equipment is the sole authorized CUES dealership in the states of Illinois, Missouri, & Kansas.

Unit 249 is a 2007 Ford F550 high-cube camera truck used by the Department of Public Works -

Operations Division to inspect, maintain, and repair storm sewer infrastructure throughout the City. The CUES camera software on the current unit is no longer supported.

When staff sought CY2024 budget quotes, EJ Equipment presented two purchase options:

Option 1: \$381,907.78 for an in-stock, demonstration unit available for immediate delivery

Option 2: \$431,135 for a new-build unit available through an approved cooperative contract, available for delivery 150 days *after* Ford F550 chassis delivery to CUES.

Both units include full warranty coverage on the chassis and CUES components.

Option 1 (demo unit) is not eligible for HGAC Buy Cooperative contract discount, yet still nets a \$49,227.22 cost-savings to the City over the new-build option.

A cost breakdown for the demonstration unit is provided below:

Original Price	Trade-In	Net Price
\$426,907.78	\$45,000	\$381,907.78

The demo unit is available for immediate delivery. Term is from date of award through August 31, 2023.

FISCAL IMPACT:

CIP#: VE23-249

Vehicle replacements for the Department of Public Works are funded from the account listed below. There are sufficient funds from budgeted and delayed CY2023 vehicle replacement of Units 225 & 266 to cover Unit 249 replacement. The delayed CY2023 vehicle replacements will be budgeted in CY2024.

Account Number	Fund Description	Total Budget Amount
31102200-551505	Capital Projects Fund	\$2,016,800