



Legislation Details (With Text)

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Type: BID, RFP, RFQ, COOP, SOLE SOURCE, OPTION YEAR **Status:** Passed

File created: 4/26/2022 **In control:** City Council

On agenda: 5/17/2022 **Final action:** 5/17/2022

Title: Approve the award of Cooperative Procurement 22-160, Ambulance Replacement - Unit 331, to Foster Coach Sales, Inc. for an amount not to exceed \$318,563

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
5/17/2022	1	City Council	approved	

CITY COUNCIL AGENDA ITEM

ACTION REQUESTED:

Approve the award of Cooperative Procurement 22-160, Ambulance Replacement - Unit 331, to Foster Coach Sales, Inc. for an amount not to exceed \$318,563

DEPARTMENT: Department of Public Works

SUBMITTED BY: Richard Dublinski, Director

BOARD/COMMISSION REVIEW:

N/A

BACKGROUND:

Vehicles are scored for replacement based on four criteria: age, usage, condition and repair costs. Recommending a vehicle for replacement requires a score of 28.0 or greater. Unit 331 scored 33.29.

Unit 331 was reviewed and approved by the Fleet Economic Committee and Fleet Services Manager for replacement in the 2023 budget.

Unit 331 is a 2013 International MedTec ambulance used by the Fire Department - Operations Division to provide patient care and transport 24 hours per day for medical emergency calls and special events.

DISCUSSION:

Unit 331 will be replaced with a 2024 Horton ambulance on a Freightliner M2 chassis. The new unit is specified to maintain fleet and operational consistency.

The new ambulance is available on the Suburban Purchasing Cooperative (SPC), an approved

cooperative through Foster Coach Sales, Inc., contract #174. Using the City's specifications, Foster Coach Sales, Inc. has quoted the ambulance in the amount of \$318,563.

A cost breakdown is provided in the table below:

Original Price	Less Cooperative Discount	Net Price
\$323,163	\$4,600	\$318,563

Due to decreased chassis manufacturing capacities, the vehicle will be delivered in 12 to 18 months. Staff is requesting approval to order the vehicle in 2022 for delivery and payment in 2023 to align with the established replacement schedule and avoid future model year cost increases.

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The retired unit will be sold at auction. Ambulance auction sales in Illinois have ranged from \$10,400 to \$16,601, with good bidder volume. Foster Coach Sales, Inc. has quoted a trade-in value of \$7,000.

FISCAL IMPACT:

CIP #: VEH002

Vehicle Replacements for the Fire Department are expensed to the Vehicles and Equipment account below. The unit will be received and paid for in 2023. Staff will include \$318,563 for the replacement of Unit 331 in the 2023 budget.

Account Number	Fund Description	Total Budget Amount
22252200-551505	Capital Projects Fund	TBD

