



Legislation Details (With Text)

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Type: Procurement Award **Status:** Passed

File created: 7/27/2017 **In control:** City Council

On agenda: 9/5/2017 **Final action:** 9/5/2017

Title: Approve the Award of Bid 17-124, Fire Department Personal Protection Gear, for Group 1 to Equipment Management Co and LION First Responder for an amount not to exceed \$173,000, for Group 2 to W.S. Darley & Co for an amount not to exceed \$37,280, for Group 3 to Air One Equipment for an amount not to exceed \$37,080 and for annual cleaning and inspections to LION First Responder for an amount not to exceed \$25,080 for a total award for the gear, cleaning and inspections not to exceed \$272,440 and for a 26-month period.

Sponsors:

Indexes:

Code sections:

Attachments:

Date	Ver.	Action By	Action	Result
9/5/2017	1	City Council	approved	

CITY COUNCIL AGENDA ITEM

ACTION REQUESTED:

Approve the Award of Bid 17-124, Fire Department Personal Protection Gear, for Group 1 to Equipment Management Co and LION First Responder for an amount not to exceed \$173,000, for Group 2 to W.S. Darley & Co for an amount not to exceed \$37,280, for Group 3 to Air One Equipment for an amount not to exceed \$37,080 and for annual cleaning and inspections to LION First Responder for an amount not to exceed \$25,080 for a total award for the gear, cleaning and inspections not to exceed \$272,440 and for a 26-month period.

DEPARTMENT: Fire Department

SUBMITTED BY: Mark Puknaitis, Fire Chief

BOARD/COMMISSION REVIEW:

N/A

BACKGROUND:

The Fire Department provides 197 firefighters with their own set of personal protection gear. A firefighter is given a helmet, bunker coat, bunker pants, fire boots, fire gloves, protective hood, goggles, and earflaps when they start their career. The gear must meet or exceed NFPA #1971, Protective Ensemble for Structural Firefighting, current edition requirements.

In addition to purchasing gear for a new employee, an individual set of gear may be replaced either because it has reached the nationally recognized standard age for replacement or because it has been damaged during an incident or through regular wear and tear to the point at which it no longer

passes independent testing. The firefighters are provided their fire boots, gloves, and accessories to protect their neck, eyes and ears under the helmet. The Fire Department purchases approximately 50 to 65 sets of protective gear annually.

It is extremely important that the gear fit the firefighters so that they have best mobility and flexibility to perform their jobs in an emergency situation. For that reason, the bid includes awarding two brands of bunker gear (coat, pants and suspenders) to provide the firefighters with a choice to obtain an individual best fit. Firefighters will be provided with a protection clothing system that will ensure a high level of thermal protection, while contributing a minimum amount of resistance to movement.

DISCUSSION:

Advertisement Date:	07/20/17	Notices Sent:	81
Opening Date:	08/04/17	Planholders:	17
		Bidders:	7

The following bids were received:

Group 1 - Bunker Gear (Coat, Pants and Suspenders) Awarding two brands/suppliers

Company Name	Brand Name	Bid Amount
Equipment Management Co	Innotex	\$86,730.50
W.S. Darley (A)	Innotex	\$89,625.00
LION First Responder	LION	\$98,837.50
Air One Equipment	Morning Pride	\$98,875
W.S. Darley (B)	Firedex	\$100,450
Municipal Emergency	Globe	\$107,375
Dinges Fire Company	Cairns Globe	\$114,125

As stated above, two brands of bunker gear will be awarded in order to provide firefighters with a choice to obtain best fit with their protective gear. The brands/suppliers with the lowest bids are Innotex/Equipment Management Co and LION/LION First Responder. Both sets of gear meet NFPA standards.

Group 2 - Boots, Gloves and Hoods

Company Name	Bid Amount
W.S. Darley	\$18,640
Air One Equipment	\$21,070
Municipal Emergency Services Inc	\$21,810
Equipment Management Co	\$23,180
Dinges Fire Company	\$23,760
LION First Responder	No Bid

Group 3 - Helmets (two sizes) eye protection, earflaps, headband and goggles

Company Name	Bid Amount
Air One Equipment	\$18,540
W. S. Darley	\$19,890
Dinges Fire Company	\$26,740
Municipal Emergency Services Inc	No Bid
LION First Responder	No Bid

*Equipment Management Co. was unable to provide the Cairnes 880 helmet, so it was found non-responsive.

Annual Cleaning and Inspection

Company Name	Bid Amount
Municipal Emergency Services Inc*	\$8,550
Air One Equipment, Inc.*	\$10,450
LION First Responder	\$12,540
Dinges Fire Company	\$13,300
Equipment Management Co	\$13,300
W.S. Darley (A and B)	\$15,200

*Municipal Emergency Services Inc. and Air One Equipment, Inc. requested and the City agreed to remove their bids for cleaning and inspection of the gear due to the fact that they would not be awarded groups 1 or 2. Therefore, LION First Responder is the low bidder; they will clean and inspect all of the gear.

The term of the award is from October 7, 2017 through December 31, 2019 with two additional one-year renewal options.

FISCAL IMPACT:

CIP# N/A

Personal protection gear is expensed to the Operating Supplies account below. A total of \$188,450 has been budgeted for Uniforms/PPE in CY2017. The requested award is within the budgeted amount for this expense for CY2017. Since this contract spans multiple years, budget will be requested as part of CY2018 to accommodate the remainder of the contract value.

Account Number	Fund Description	Total Budget Amount
010-2220-422.60-63	Fire - Operating Supplies	\$614,900