Services





Annual Operating Budget and Capital Improvement Program

Workshop #1 - October 26, 2020

Programs



Workshop Overview

- 2021 budget development overview
 - Investing in Naperville
- Budget Area of Focus #1 Our Services
 - Key investments and funding sources
- Budget Area of Focus # 2 Our People
 - Key investments and funding sources





CITY OF NAPERVILLE MISSION STATEMENT

To provide services that ensure a high quality of life, sound fiscal management, and a dynamic business environment, while creating an inclusive community that values diversity.

Naperville's Financial Response

Monthly analysis and reporting to Council

 Began May 2020; focus on revenues, expenses, areas of risk

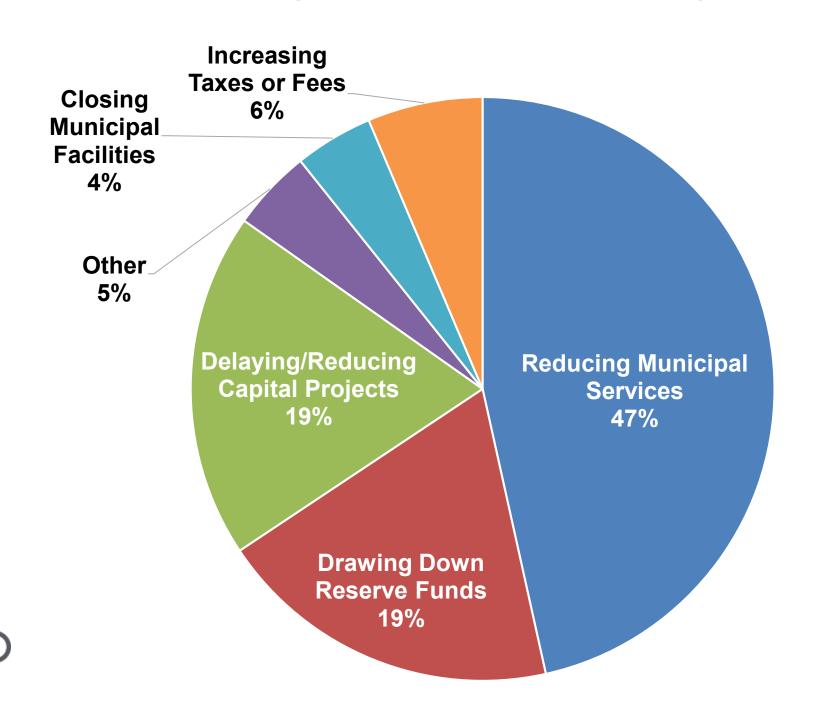
Strategic discussions on financial philosophies

- Provided flexibility for service maintenance
- Amended HRST, F&B tax use capabilities through 2021

City services maintained throughout 2020

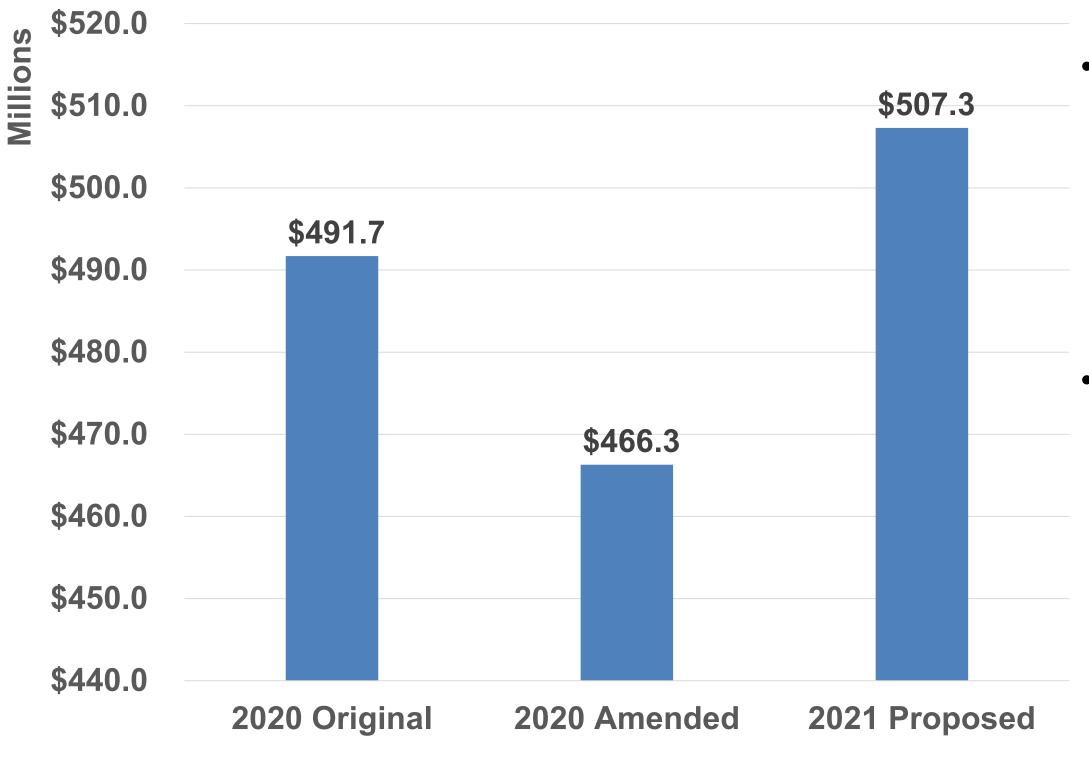
- Certain services *enhanced* in response to pandemic
 - TED electronic building permit applications, virtual building inspections
 - Finance/IT online payment for certain taxes

COVID-19 Municipal Responses July 2020 IML Survey





2021 Annual Budget and Capital Improvement Program



• 2021 budget: \$507.3 million

- 8.8% increase over 2020 amended budget
- 3.2% increase over 2020 original budget
- Increase centered around capital expenses, wages, pensions, and healthcare

Budget Development

- Department level requests August
- Finance Department review September
 - Removed \$524K
- City Manager's Office Review September
 - Removed \$4.36M

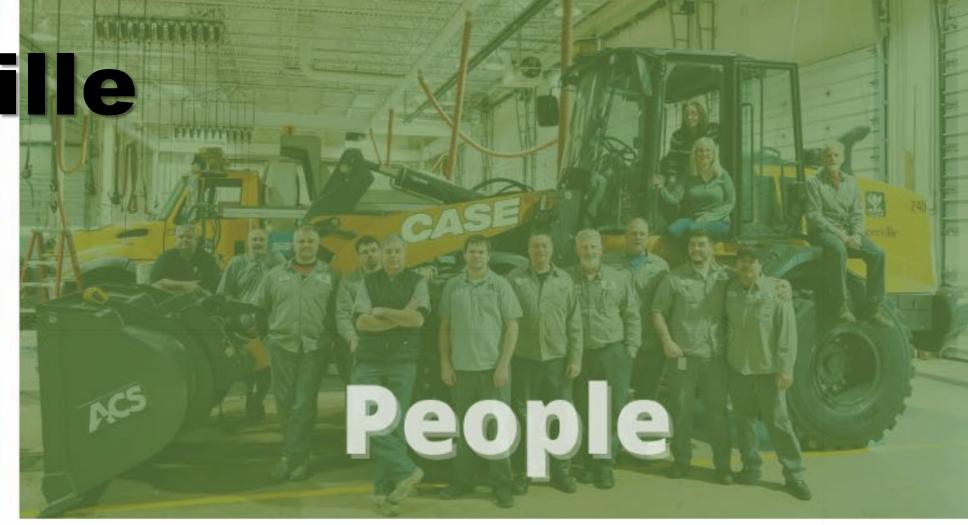


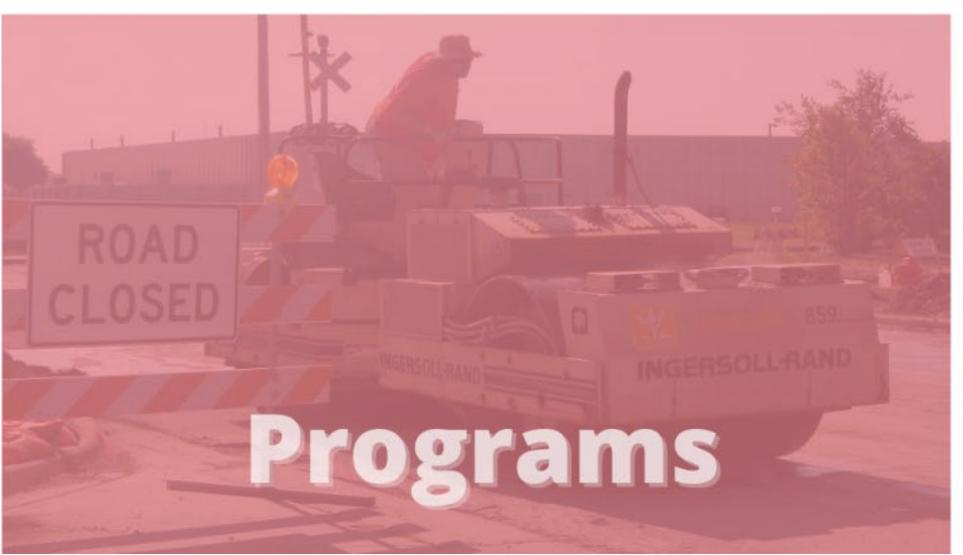
Road to Recovery

Continuation of Efforts

- Delayed initiatives moving forward in 2021
 - Community engagement and strategic visioning: \$85K
 - Next Gen 9-1-1: \$324K
 - Downtown Streetscape: \$3.2M
- Current climate makes long-term planning even more critical
- Budget includes initial funding for projects that will require future year investment
 - Research/policy development to launch body worn camera program: \$167K
 - Diversity, Equity & Inclusion Manager and startup for DEI program: \$115K
 - Ongoing ERP and Cityworks implementation: \$1.36M











2020 Accomplishments

Pandemic Response

MULTI-DEPARTMENTAL EFFORT

- Support Services (internal departments) provided critical backbone for operational departments during pandemic
 - IT increased use of virtual services
 - Communications pandemic-related communications
 - Legal executive orders
 - HR facilitated virtual recruitment efforts

Continued Service Efforts

- Police CALEA reaccreditation, enhanced officer training/equipment for DUI due to cannabis legalization
- Fire sixth ambulance implementation, leveraging federal funds to recover the cost of EMS services (GEMT), community risk reduction initiatives
- Finance facilitate online invoice payment and local tax payment, online utility bill payment plans
- **TED** electronic plan submittal

Performance Indicators - Fire

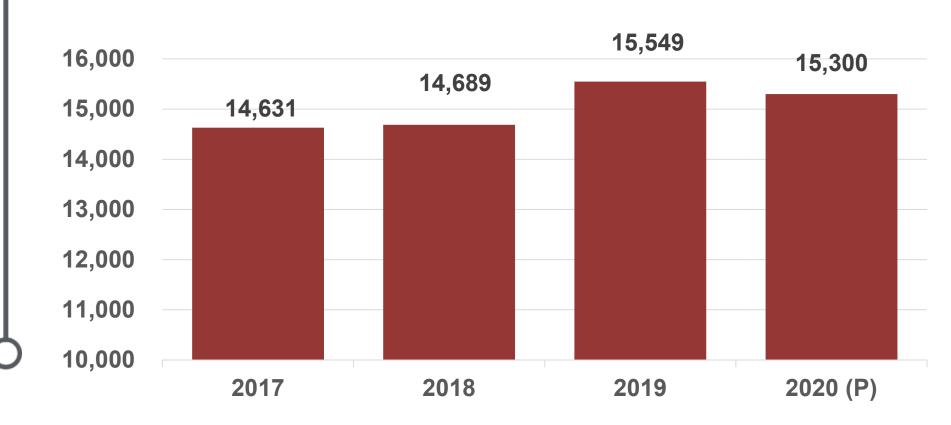
- Continued on-time emergency response to incidents and calls for services throughout pandemic
- Call volume expected to return to normal and possibly increase in 2021

Call Volume & Response

CALL RESPONSE WITHIN 6 MINUTES

2018	2019	2020
85.7%	86.1%	85.0%

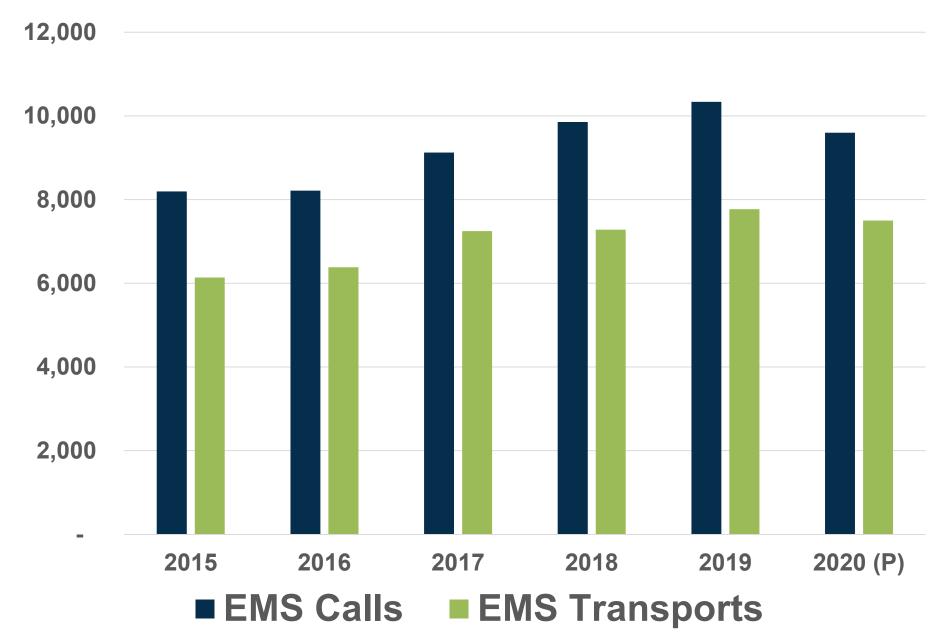
Fire/EMS Call Volume

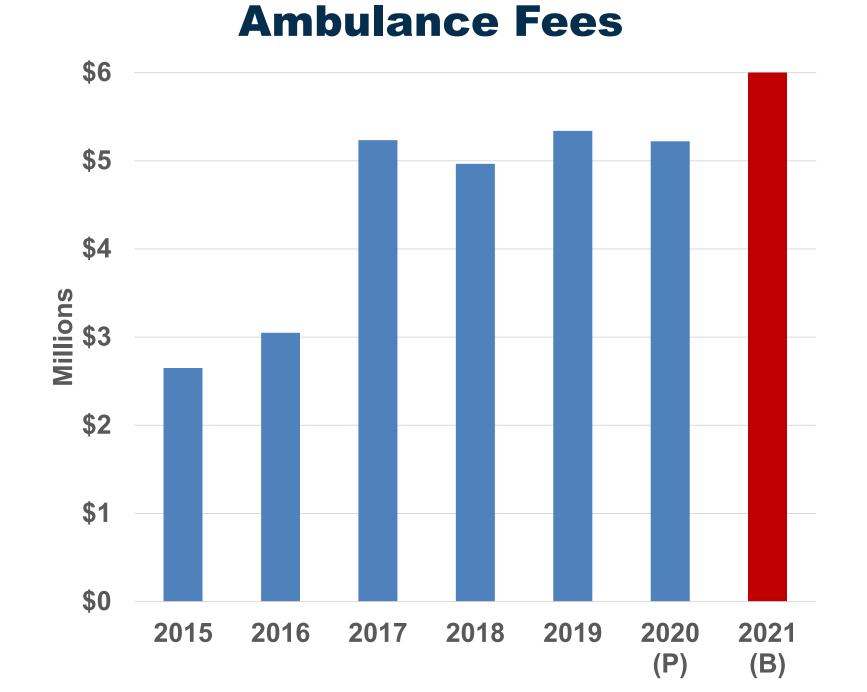




Ambulance Billing Fee

Annual EMS Calls





- 2020 projected: \$5.22M
- 2021 budget: \$6.0M
- Continued alignment of cost to service provided
- Second year of GEMT collections

Strategic Response Unit

- 4-person patrol unit
 - Emphasis on traffic enforcement in 2020
- Generated numerous arrests:
 - Narcotics, warrants, DUIs, alcohol, child endangerment
- Continued use of crime analytics to identify targeted areas to address
- Increased communication and public education to targeted areas, including HOAs and hotels/motels

SRU Activity Since July 2020

565 Traffic Stops

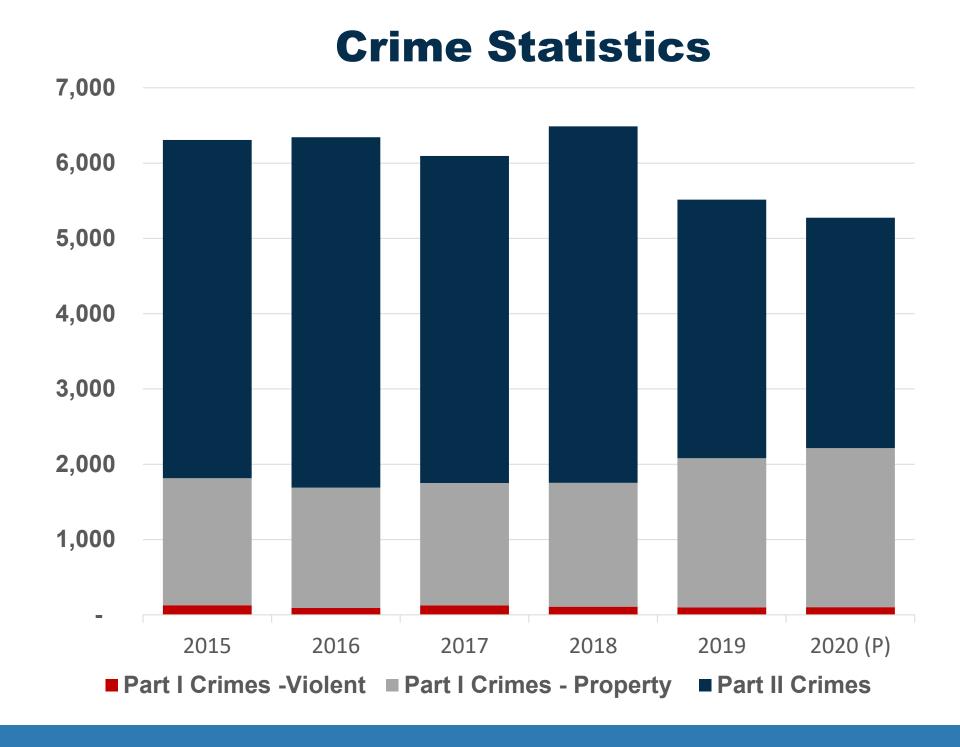
Misdemeanor Arrests

Felony Arrests

Illegal Firearms Removed



Performance Indicators - Police

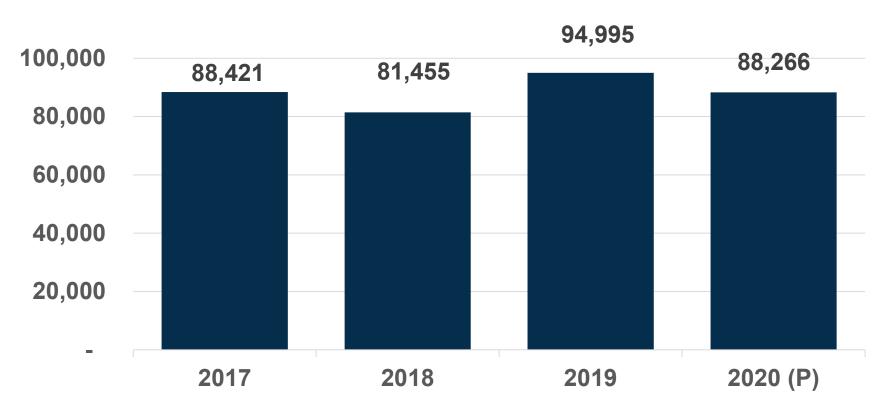


Call Volume & Response

CALL RESPONSE UNDER 5 MINUTES

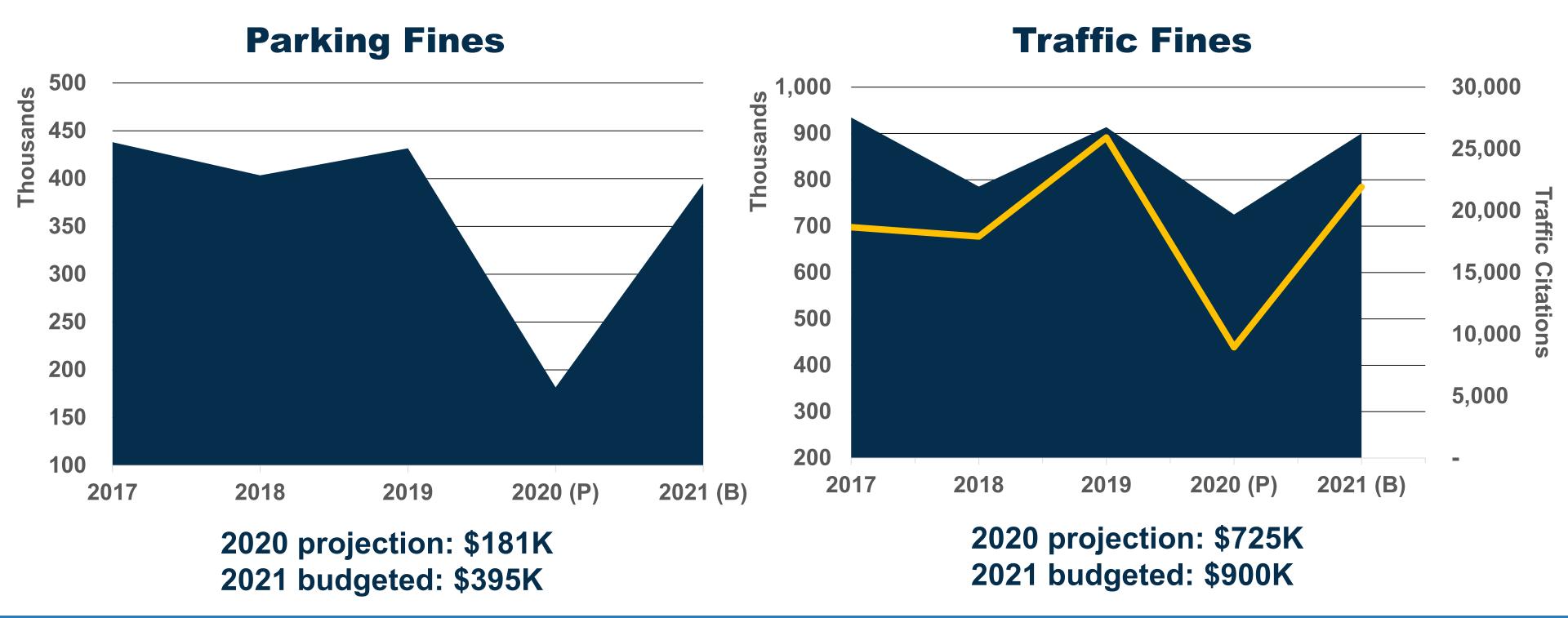
2018	2019	2020
65%	62%	64%

Police/911 Call Volume



- Consistently ranked among the nation's safest cities
- Internationally accredited department
- Utilizing call for services and crime data for strategic deployment of resources

Public Safety Fines & Fees



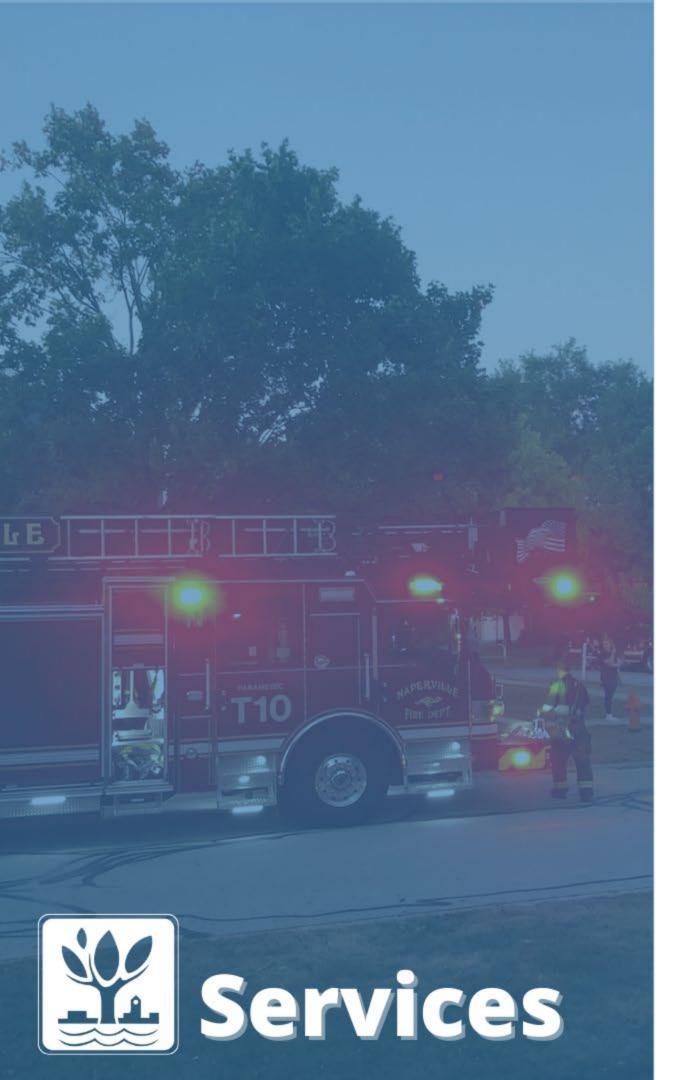
- Fines vary based on violation
- COVID-related decline in 2020; lesser decline in 2021
- Enforcement is not revenue-driven

2021 Key Initiatives

- Relocate City Dispatch to Municipal Center:\$50K
 - Housed in Finance Department
 - Precursor to customer service call center
- CAD Upgrade Professional Services:
 \$200K
 - Necessary to begin upgrade of system at Police Department
- Actively participate in local and national discussions

on police reform

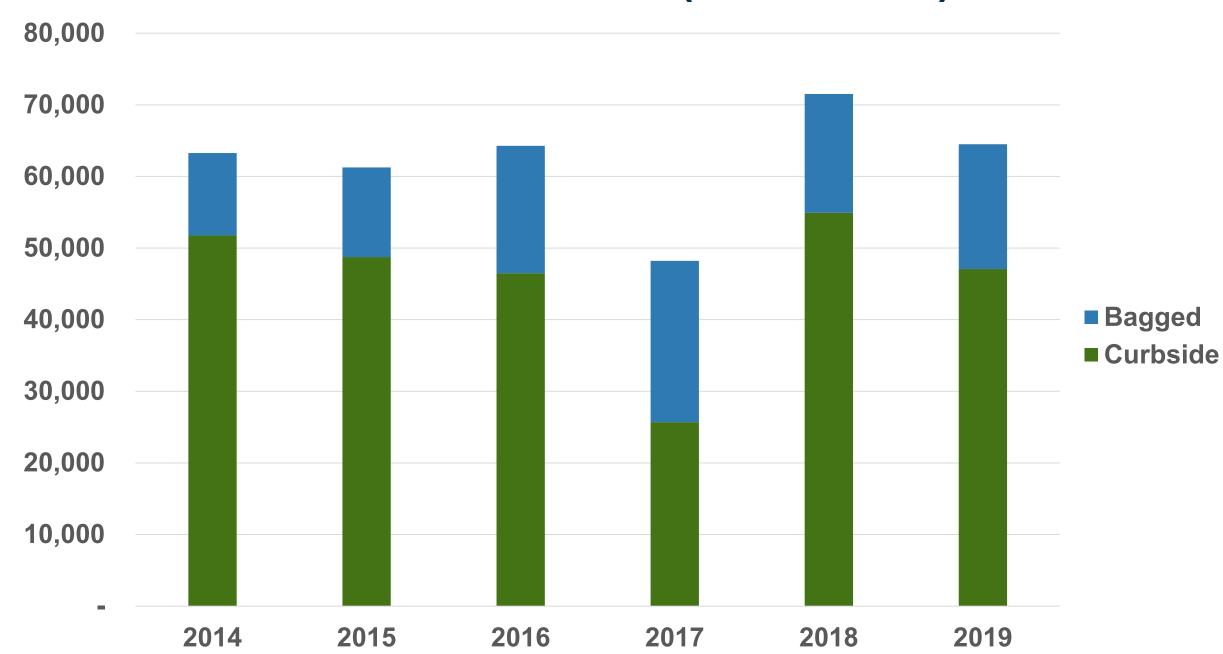
- Continue training programs on implicit/explicit bias, crisis intervention, and de-escalation tactics
- Follow up on Community Risk Reduction initiatives such as reducing calls associated with preventable risks in the senior population



Leaf Collection Program

- 2020 budget: \$1.53 million
- 2021 budget: \$1.73 million, 7.6% increase
- Incremental cost increases for labor, disposal, and equipment replacement

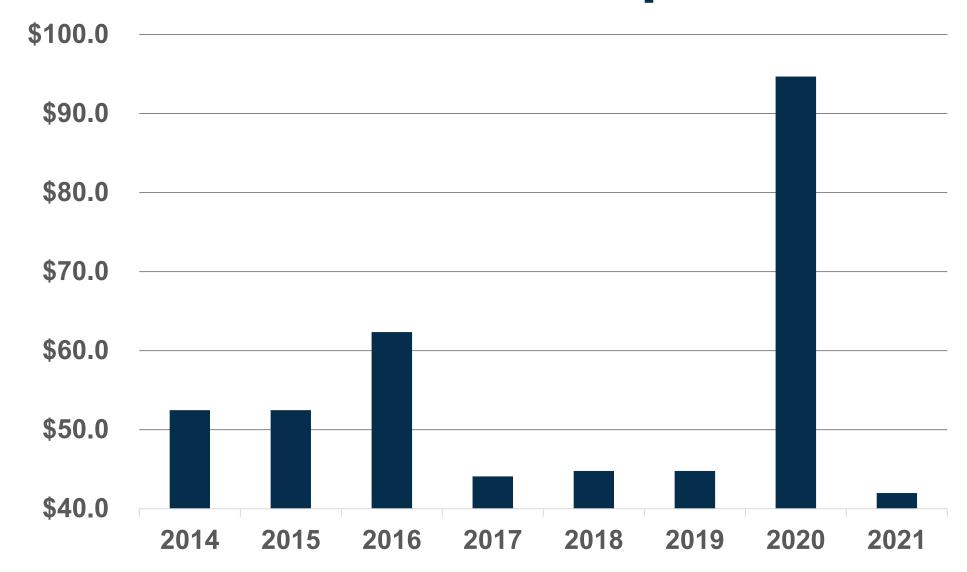
Leaves Collected (Cubic Yards)



Winter Operations

	Winter 17-18	Winter 18-19	Winter 19-20	10-Year Average
Plow Events	18	8	6	14
De-Icing Events	21	25	10	20
Snowfall (Inches)	37.34	36.35	24.47	35
Tons of Salt	14,134	14,223	8,607	14,000

Historical Salt Price per Ton



Salt prices down after 111% spike in 2020

• 2020: \$94.67 per ton

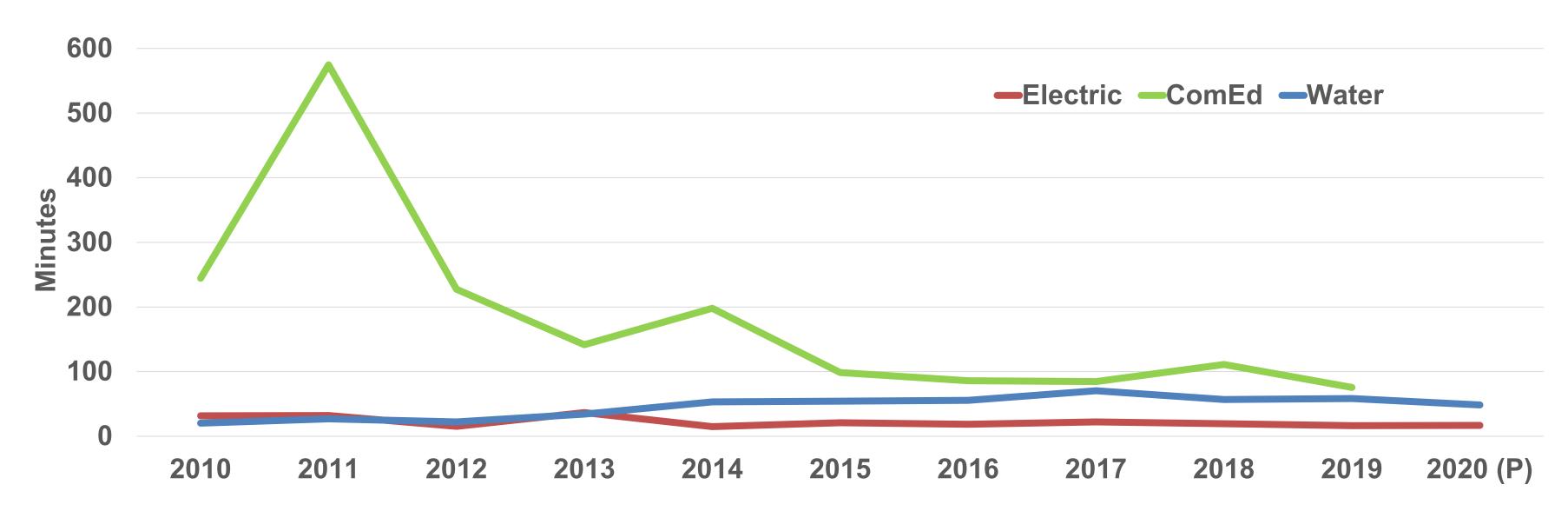
• 2021: \$41.98 per ton

Services

Total budget reduced \$606,752

Public Utilities' Performance





- SAIDI index: system reliability measure
- Average number of minutes that a customer is without service
- Electric Utility: met developer/customer timelines during pandemic, provided customer focused systems (Empower dashboard)



Electric Utility Rate Study

- 2021 last year on existing 2018 rate study: 2% decrease
- IMEA projecting purchased power 7.9% higher than 2018 rate study estimate
 - Purchased Power Adjustment (PPA) will account for variations between rate/actual electric costs
- New rate study: \$100K
 - Spans next three years
 - Ensures rates support operation, maintenance, and capital re-investment

Average Electric Utility Charge



Water and Wastewater Utility

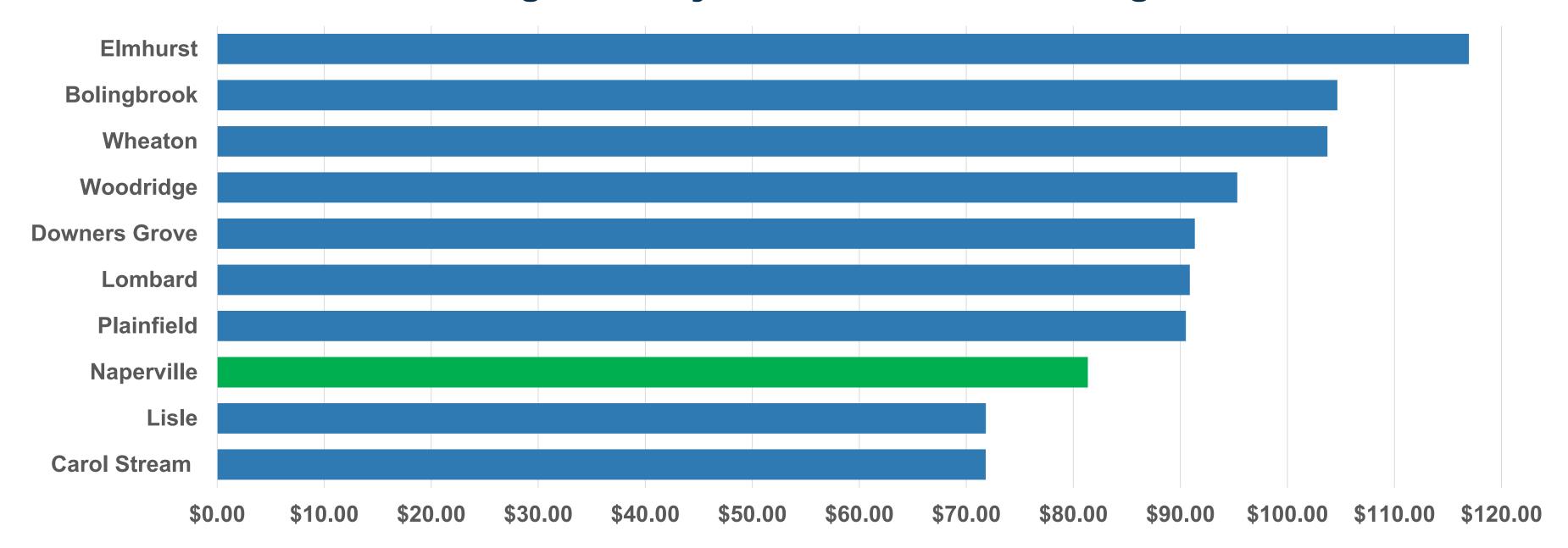
- Purchased water totaled \$20.70M through September, nearly identical to 2018
- Transitioning to AMI system
 - Will be discussed in second workshop
- Voluntary Lead Line Replacement Program
 - 50 lines removed since 2016
 - \$131K in total rebates issued to customers
 - 344 remain in service

	Gallons Purchased (1,000)	Water Purchased (\$) millions
2015	5.17	\$24.80
2016	5.28	\$25.42
2017	5.44	\$26.44
2018	5.36	\$26.37
2019	4.93	\$24.46
2020 (P)	5.14	\$25.55
2021 (B)	5.21	\$25.91

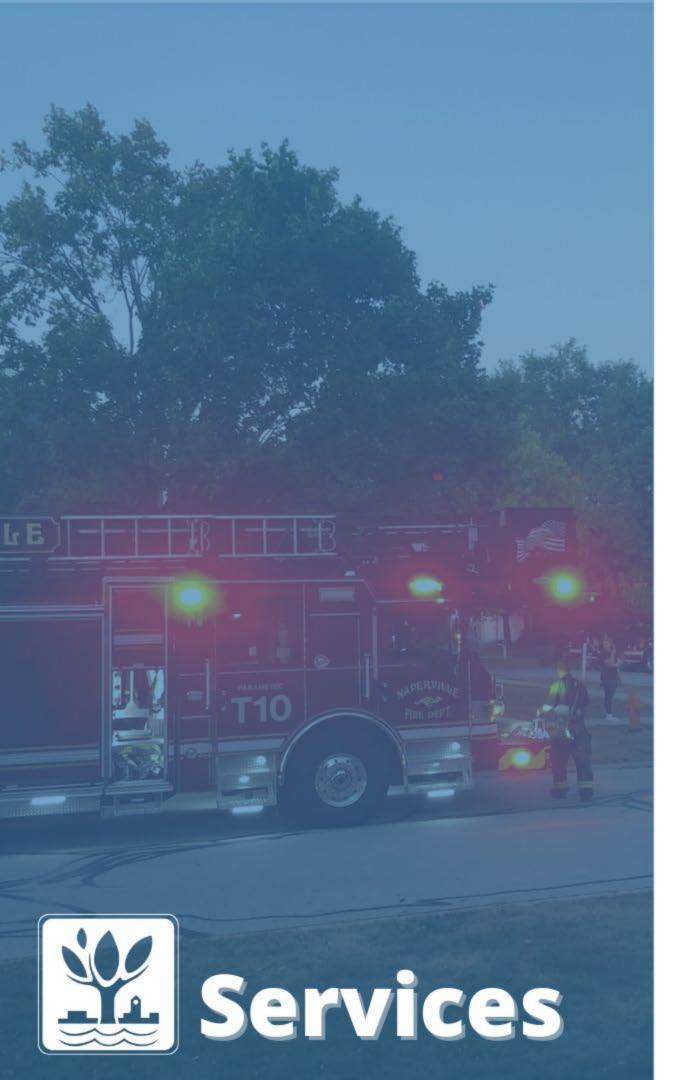


Water Utility Rate Study

Average Monthly Water/Wastewater Charge



- Low rates compared to local communities on Lake Michigan water
- New rate study: \$94K
 - Three-year rate structure begins in 2022



Support Services

- Essential components to operational services
- \$2.68M increase, 12.2%
 - IT resources shifting from capital to maintenance: \$884K
 - Two positions reallocated from Electric

Finance

City Clerk

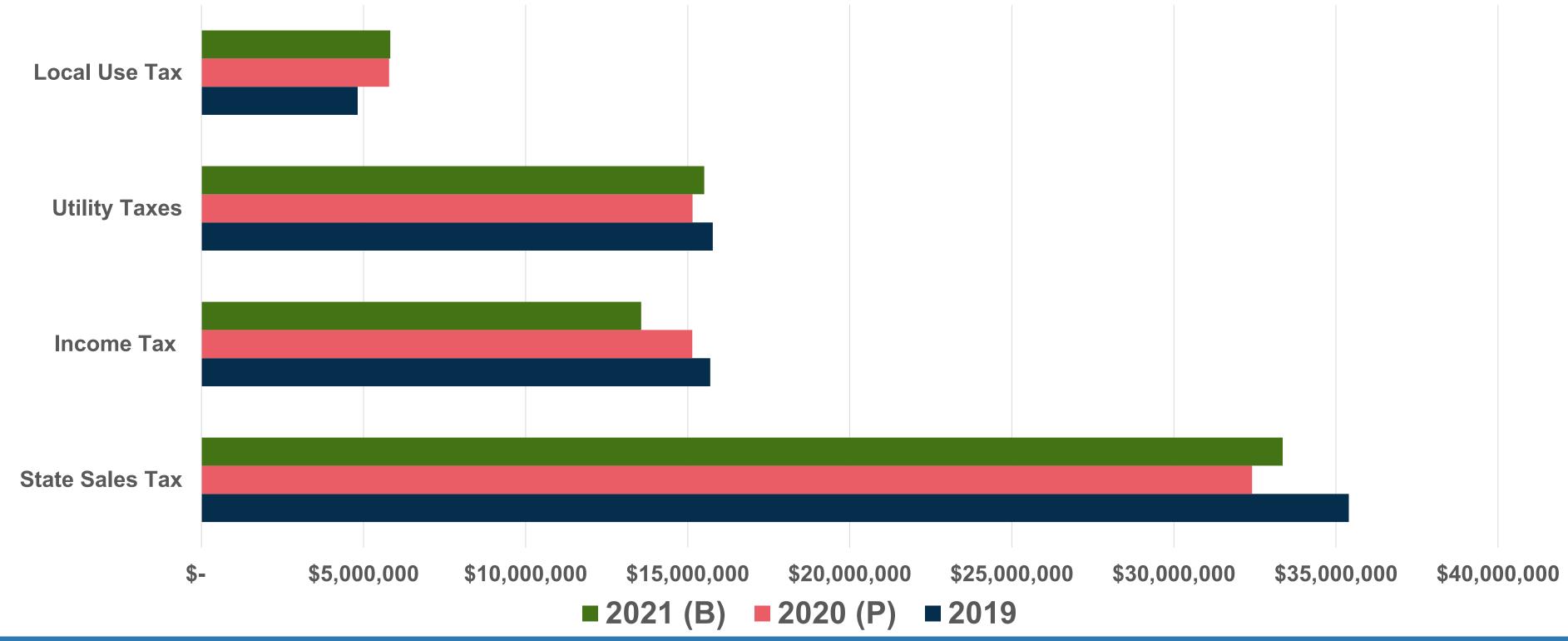
City Manager's Office – Communications

Legal

Human Resources

Information Technology

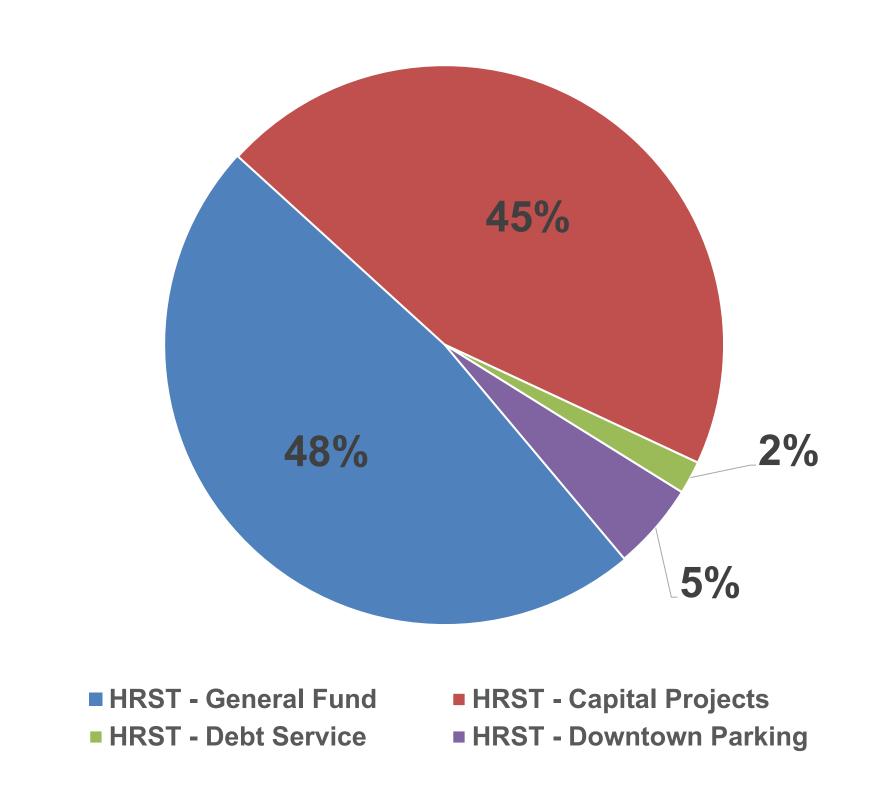
Primary Funding Sources



- Local Use Tax: \$5.82 million, 26% increase
- Utility Taxes: \$15.51M, 2% decrease
- Income Tax: \$13.57M, 10% decrease
- State Sales Tax: \$33.36M, 7% decrease

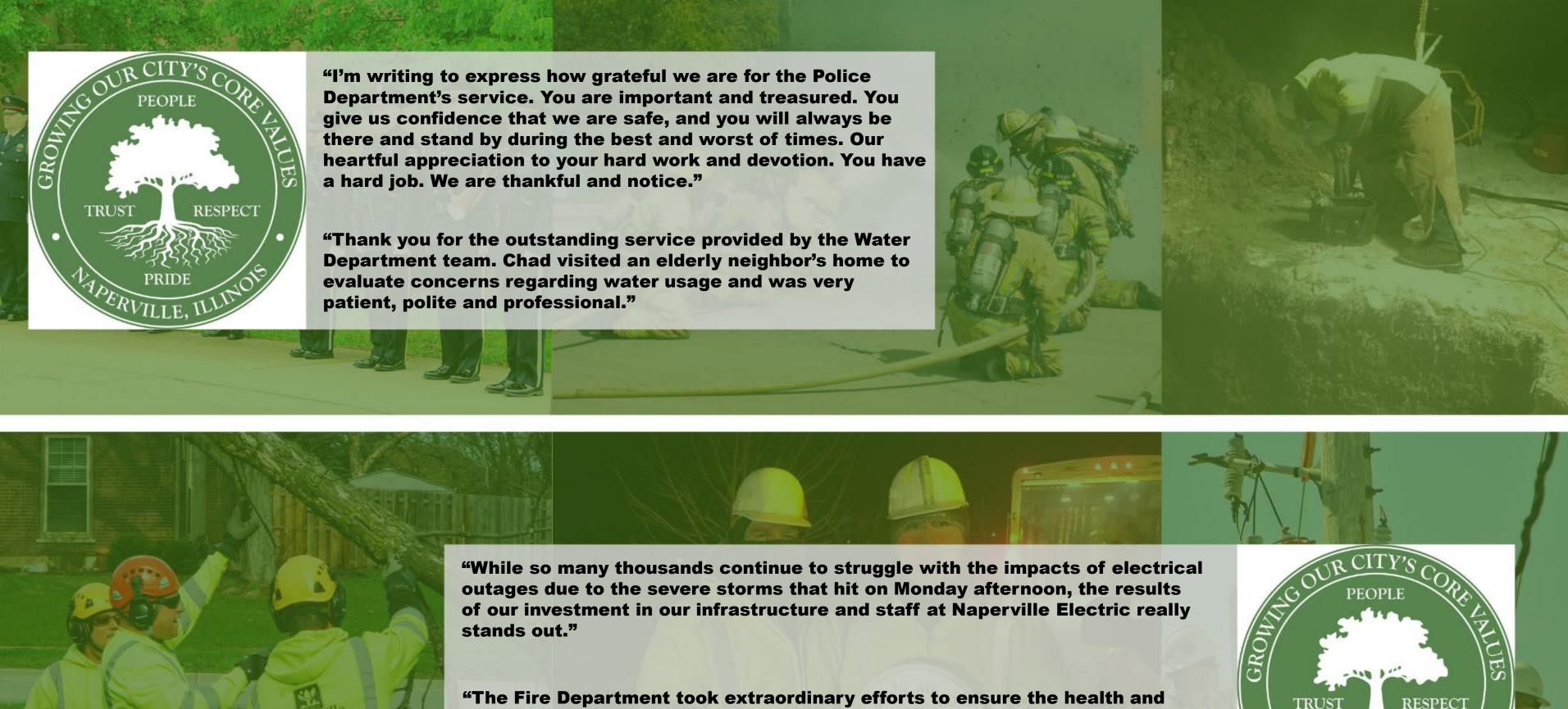
Home Rule Sales Tax

- 2021 Estimate \$13.0M
 - 6.8% decrease from 2020 budget
 - Location-based taxation of online purchases
- \$6.25M allocated to General Fund in 2021
 - Temporary removal of use restrictions









"The Fire Department took extraordinary efforts to ensure the health and safety of the community and our employees in 2020. Special recognition goes to Jim Kubinski, the City's infection control officer, Scott Scheller, who managed donated resources, and Dan Nelson, the City's emergency management coordinator. Their efforts helped ensure the City provided services throughout the pandemic."



2020 Accomplishments

Navigated COVID-19 Environment

- Provided necessary equipment and training
- Transitioned employees to remote work
- Provided technology to remain effective

Recruitment

- Implemented lateral transfer process to supplement police hiring
- Utilized online resources to maintain HR recruitment and onboarding process

Collective Bargaining

Finalized 5-year agreement with IAFF

Training

- Continued focus on mental health training
 - Increased CIT trained first responders to 186
- Added focus on cyber security training

2021 Key Initiatives

Personnel

- Establish Diversity, Equity & Inclusion Program
 - \$115K budgeted for approved DEI Manager and startup expenses

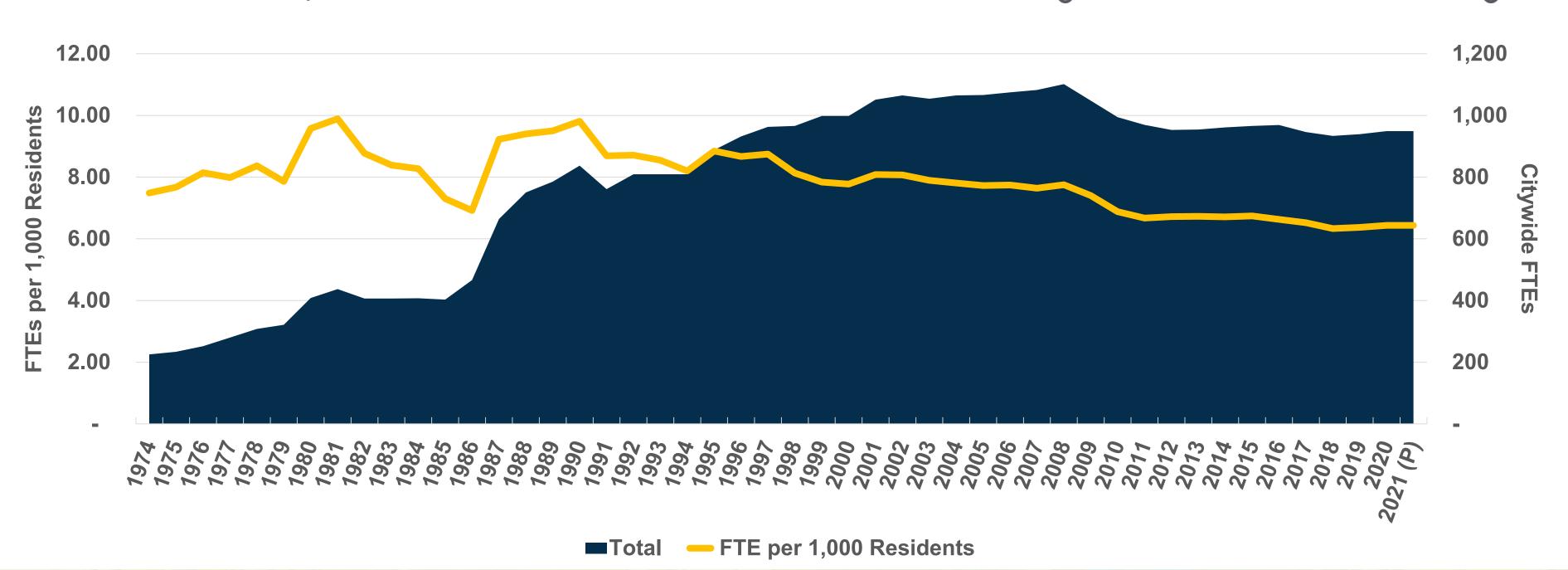
Training

- Police Personnel Training: \$437K
 - Due to increased costs resulting from changes to state reimbursement program
- Utilize Fire Academy to produce training programs to help offset operational costs
- Continue utilizing the Emerging Leadership Program to prepare future leaders of the organization

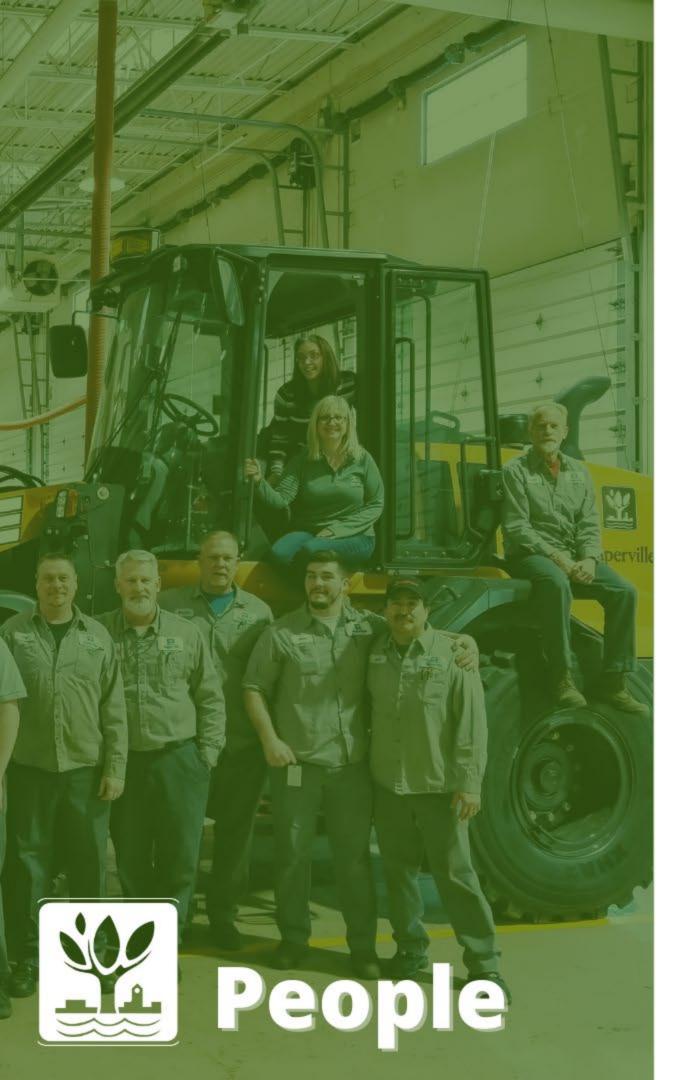
Citywide FTE History

- 1980s 1990s: averaged 8.67 FTEs per 1,000 residents
- 2021: 6.44 FTEs per 1,000 residents

FTEs per 1,000 residents remains at historic low







Personnel Costs

- \$2.47M increase across all funds
- Union increases according to contract
- Non-union merit pool increase of 2%
- No new personnel requests included

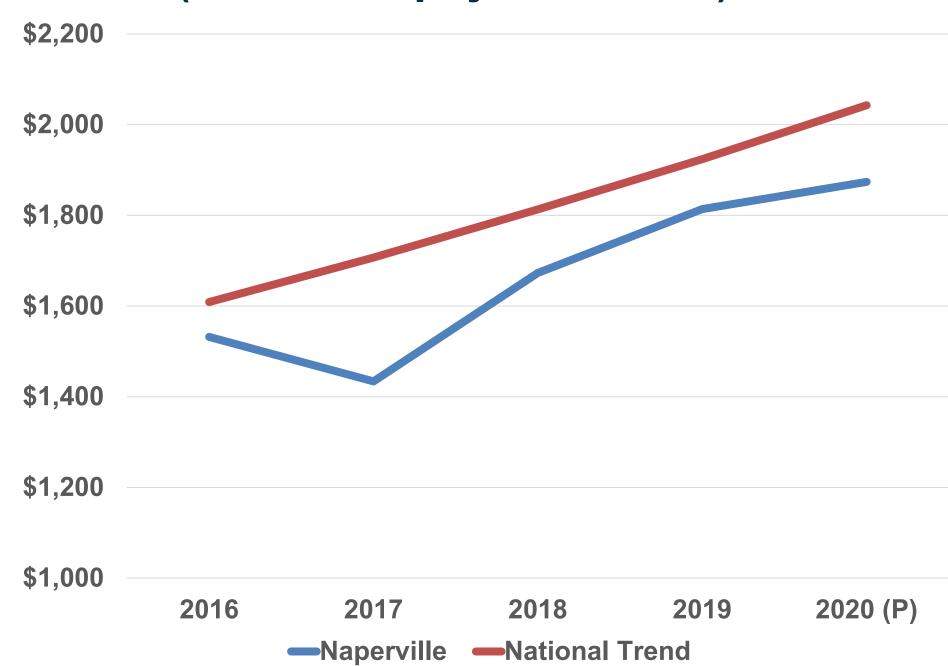
2021 Projected Market Salary Changes

Data Source	% Increase
Salary.com/CompAnalyst	2.6%
World at Work	2.9%
PublicSalary.com	2% – 3%
Willis Towers Watson	2.8%
City of Naperville (Non-Union)	2%

Healthcare Costs

- Projected at \$19.65M in 2021
 - Premiums increasing 4.9% over current rates
 - Adjusted plan design to save projected \$437K
- Anticipating \$18.74M in total expenses in 2020
 - Down 4.6% from 2020 budget
- Overall medical expenses still projecting below national trends

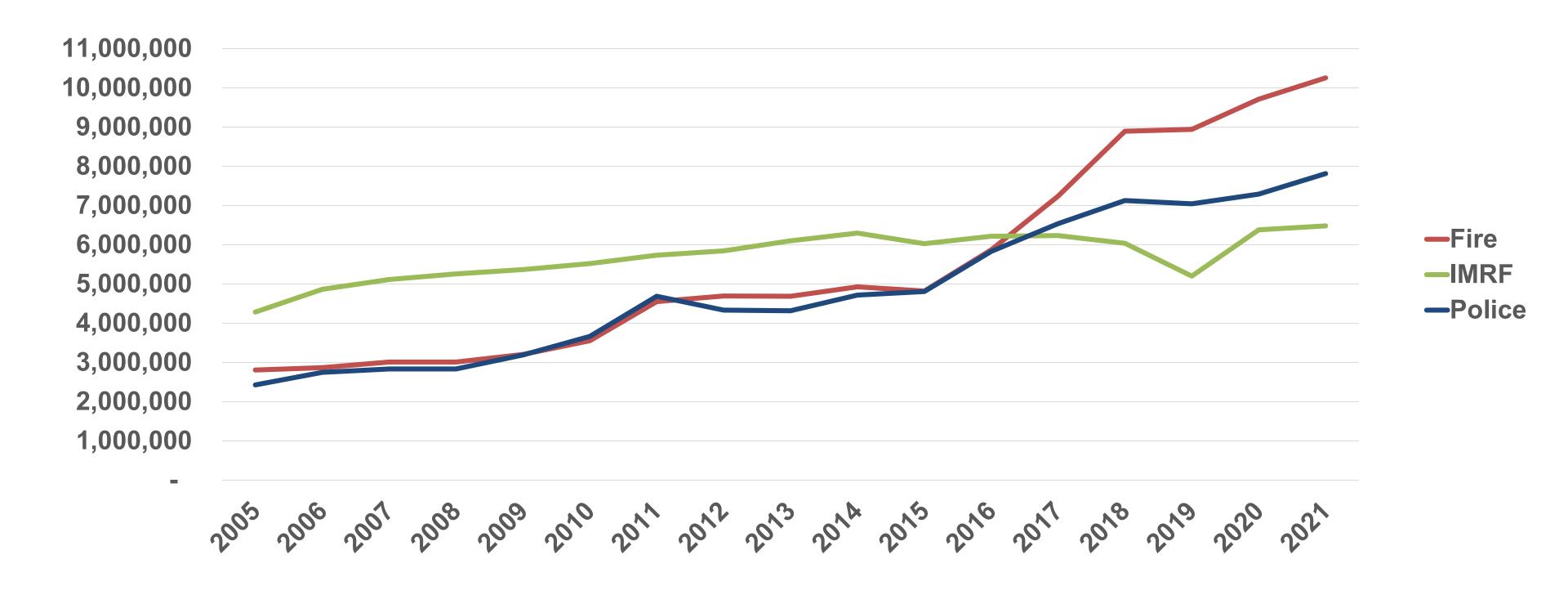
Healthcare Expenses (Price Per Employee Per Month)







Annual Pension Contributions

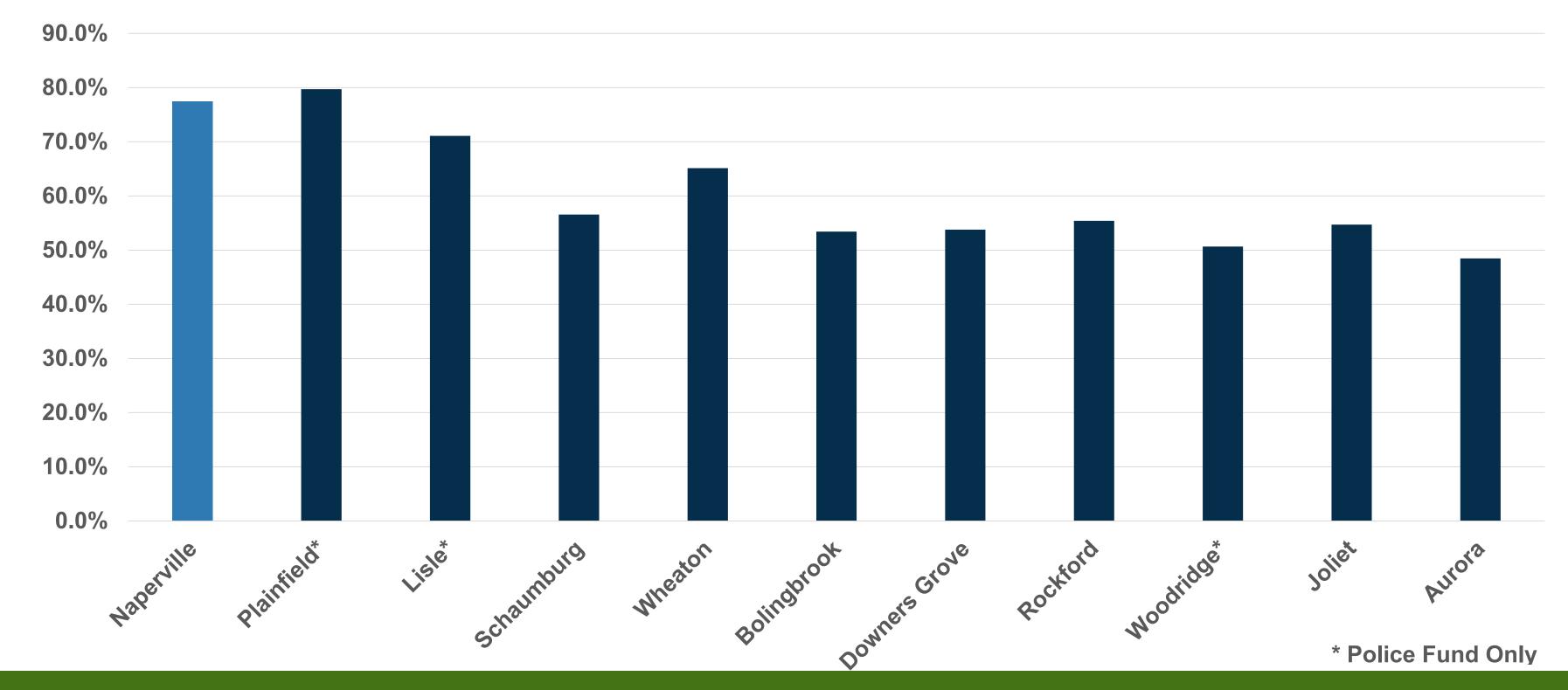


- Fire contribution: \$10.26M, 5.6% increase
- Police contribution: \$7.81M, 7.2% increase

People

• 2021 IMRF contribution: \$6.48M, 1.2% increase

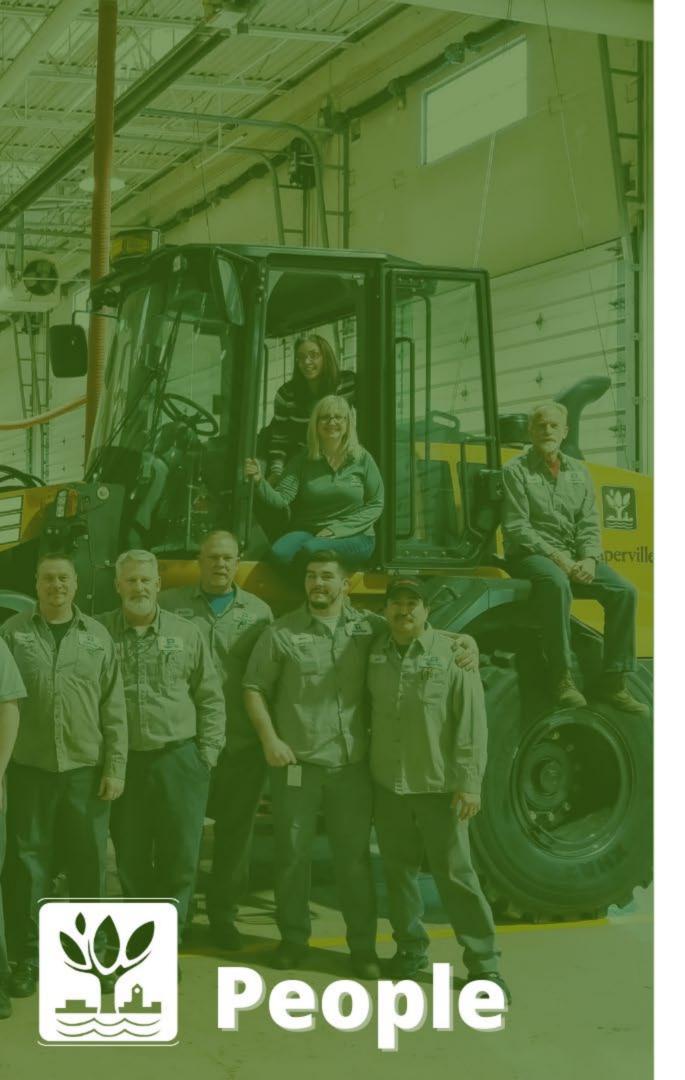
Comparable Communities



- Current funding levels: Fire 75.8%; Police 79.2%
- Combined Fire/Police pension funding at 77.4%

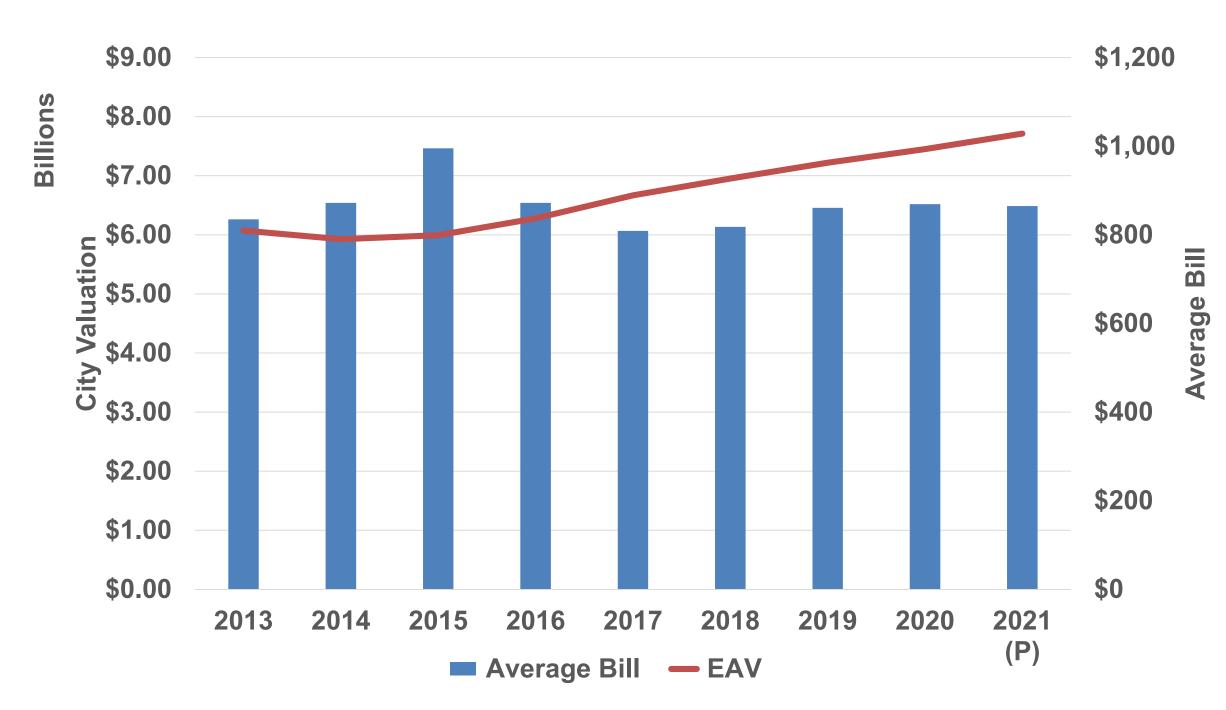
People

Highest among comparable communities with both Fire and Police funds



Property Tax

- More than 55% funds pension contributions
- Levy includes \$19.8 million for Fire, Police & IMRF pensions
- Levy targets **flat rate** of 0.6871
- Full discussion of property tax takes place in third workshop



Next Workshop

- Budget Area of Focus #3 Our Programs
 - Key investments and funding sources
- Budget Area of Focus #4 Our Local Economy
 - Key investments and funding sources
- Naperville Public Library
- Naper Settlement



2021 Budget Timeline



