



SCHWEITZER ENGINEERING LABORATORIES, INC.

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August 4, 2020

Dear Ms. Wells,

Thank you for your email to Erik Hanssen of A-Star Electric regarding Schweitzer Engineering Laboratories Inc. (SEL) being the sole provider of SEL relays for the City of Naperville. The products in our recent bid include:

Category	Part Number	Device
Relay	0735VX20944FXXXXXX16101XX	SEL-735 Power Quality and Revenue Meter Vertical
Relay	0735HX20944FXXXXXX16101XX	SEL-735 Power Quality and Revenue Meter horizontal
Relay	07873EE1ABA0X76850870	SEL-787-2, -3, -4 Transformer Protection Relay
Relay	751401ACA3A0X850830	SEL-751 Feeder Protection Relay
Relay	04215615XC3X4H1XXXXXX	SEL-421-4, -5 Protection, Automation, and Control System
Relay	0351A0H2X3H54X1	SEL-351A Protection System
Relay	0587Z02635H12XX	SEL-587Z High-Impedance Differential Relay
Relay	0351S7XHB4K5461	SEL-351S Protection System
Relay	0311L1HDC4254X5XX	SEL-311L-1, -7 Line Current Differential System
SCADA & HMI	3610#0102	SEL-3610 Port Server
SCADA & HMI	2812MTX0	SEL-22812 Fiber-Optic Transceivers with IRIG-B transmitter
SCADA & HMI	2812MRX0	SEL-22812 Fiber-Optic Transceivers with IRIG-B receiver
SCADA & HMI	2894MXX	SEL-2894 interface converter

SEL is the sole producer of these products. They are designed, tested, manufactured and supported by Schweitzer Engineering Laboratories, Inc. Though third-party companies may purchase SEL relays to combine with their own products for unique applications, buying direct from SEL ensures that the City of Naperville is not paying additional markups above SEL standard pricing. SEL employs A-Star Electric and other manufacturer’s representatives to sell our products in different geographic territories. These representatives provide you with direct access to SEL.

We appreciate your business.

Barry Seward

Regional Business Manager
North Central Region