

**Fire Engine Pricing Summary**

	<b>Fire Services, Inc.</b>	<b>Global Emergency</b>
	<b>E-One Engine</b>	<b>Products</b>
		<b>Pierce Engine</b>
Vehicle Sale Price	\$ 578,558.00	\$ 619,800.00
(-) Trade In	\$ 12,000.00	\$ 45,000.00
(-) Pre-Payment	\$ 7,250.00	\$ 9,500.00
<b>Net Sales Price</b>	<b><u>\$ 559,308.00</u></b>	<b><u>\$ 565,300.00</u></b>
Planned Maintenance	\$ 34,000.00	\$ 72,000.00
Unplanned Maintenance	\$ 100,000.00	\$ 100,000.00
<b>Total 10 Year Maint Cost</b>	<b><u>\$ 134,000.00</u></b>	<b><u>\$ 172,000.00</u></b>
<b><u>10 Year Cost</u></b>	<b><u>\$ 693,308.00</u></b>	<b><u>\$ 737,300.00</u></b>

**Notes:**

Planned Maintenance - Preventative maintenance. Fire Services uses a not to exceed lump sum model and Global uses an a la carte model. Global's costs were calculated based upon the most conservative scenario.

Unplanned Maintenance - Corrective and emergency maintenance. Both vendors use a time and materials cost model. Staff estimated \$100,000 over 10 years based upon the average annual cost for Fleet Services to perform the services.