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3 Aug 2023

Eva Cancino **GIS and Enterprise Applications Manager** 400 S. Eagle St Naperville, IL 60540 **United States** 

Dear Eva,

Please accept this letter as confirmation that Safe Software Inc. is the sole developer, manufacturer and licensor of FME® software. This includes, but is not limited to, all updates to the software.

FME supports over 500 formats and has the ability to perform hundreds of data transformations. To our knowledge, there are no other products or competitors substantially similar to FME software.

If you have any questions, do not hesitate to contact us.

Tom Seymour Government Sales Team Lead

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