



PERFORM. LIKE NO OTHER.

MINNESOTA ILLINOIS INDIANA MISSOURI NEBRASKA NORTH DAKOTA SOUTH DAKOTA

EM-102

May 23, 2023

Fire Chief Mark Puknaitis  
City of Naperville  
1380 Aurora Ave.  
Naperville, IL 60540

Subject: **Proposal for one (1) Pierce Velocity PUC HDR  
Proposal / Bid 1134**

Dear Fire Chief Puknaitis,

With regard to the above subject, please find attached our completed proposal. Pricing, is as follows, including 100% prepay option.

**Pricing Summary:**

Sale Price – \$1,279,300.00

HGAC Discount - (\$30,800.00)

**\$1,248,500.00\***

*\*Houston-Galveston Area Council (HGAC) Consortium Pricing.*

*\*Pricing is subject to change based on production slot availability.*

**100% Performance Bond:**

Should the City of Naperville elect to have us provide a Performance Bond, \$3,066.00 will need to be added to the above price.

**100% Prepayment Option:**

Should the City of Naperville elect to make a 100% prepayment at contract execution, a discount of (\$48,057.00) can be subtracted from the above "Sale Price" resulting in a revised contract price of **\$1,200,443.00 OR \$1,203,509.00 with Performance Bond.**

**Terms and Conditions:**

Taxes – Not Applicable

Freight – F.O.B. – Appleton, WI / Shipping to Naperville, IL

Terms – Net due prior to vehicle(s) release at the Pierce Manufacturing Plant (Appleton, WI). Net due at Contract signing for **Prepay discount** to be applicable.

Delivery – 29 - 32 months from receipt and acceptance of contract.



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Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for thirty (30) days. *\*Pricing is subject to change based on production slot availability.*

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 630-303-8776 or [john.kenna@macqueengroup.com](mailto:john.kenna@macqueengroup.com).

We wish to thank the City of Naperville for the opportunity to submit our proposal.

Respectfully,

*John Kenna*

John Kenna  
Apparatus Sales  
MacQueen Equipment LLC  
DBA MacQueen Emergency Group