



S&C ELECTRIC COMPANY
Excellence Through Innovation

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City of Naperville
Public Utilities-Electric
1392 Aurora Ave
Naperville, Illinois 60540

3-20-2020

Subject: Authorization for Sales of S & C Electric Products

Attention: Daniel Stephens

Dear Dan:

Universal Utility Supply Co. is the S&C authorized company to sell S&C Electric Company's DA pad-mounted switchgear to the City of Naperville and receives best pricing on these S&C products. S&C has a signed agreement with Universal Utility Supply in this market as their chosen partner for all Northern Illinois Electric Municipal customers for these products. Any attempt by companies outside of Northern Illinois to sell these S&C products into the Northern Illinois area, will not be supported by S&C. Other companies are not authorized to sell S&C equipment into this territory.

Please feel free to contact me if you need any additional information.

Regards,

Jon Hilgenkamp
S&C ELECTRIC COMPANY
Regional Director
Central Sales Region
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