



# *Weldy Lamont Group, Inc.*

**Manufacturers' Representatives for Electric Power and Control Equipment  
Engineered Sales Since 1946**

1040 W. Northwest Highway, Mt. Prospect, IL 60056

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February 10, 2020

City of Naperville  
Public Utilities-Electric  
1392 Aurora Ave  
Naperville, Illinois 60540

Subject: Authorization for Sales of S & C Electric Products

Attention: Thomas Ferreebee

Dear Tom:

Weldy Lamont is the only authorized company to sell S & C Electric's manual pad mounts in Northern Illinois and receives the best pricing on these products. S&C supports us in this market as their chosen partner for all Electric Municipal customers for these products. Any attempt by companies outside of Northern Illinois to sell these S & C products into the Northern Illinois area, would result in higher costs to the City of Naperville. They are not authorized to sell into this territory and would not get the negotiated prices we have established for the City of Naperville.

That includes any companies south of Kankakee, Illinois

If you have any questions, please do not hesitate to contact me at 312-259-1465.

Very truly yours,

Dennis A. Bornancin

Weldy Lamont Group, Inc.